



wasteaid

Impact Report 2024-2025



COVER IMAGE

Confidence Machete - The Face of Trash to Triumph

When Confidence Machete looked at the piles of waste scattered across her community in 2020, she saw more than mess, she saw opportunity. "A lot of people don't see waste management as important," she says. "I saw that there's a lot I can do with recycling and also make an income."

That vision has carried her from informal waste picking, often without protection or dignity, to life as a determined businesswoman, breadwinner and mentor.

Confidence's turning point came through the Wastepreneur Programme, a partnership between WasteAid and ARO (African Reclaimers Organisation), where she was selected as one of just nine participants from a competitive field. Before the programme, the work was often dangerous and thankless, no protective gear, little community respect and even risk of being run off the road by careless drivers. The training changed that. Alongside PPE, bulk bags, scales and a phone, it gave her structure: appointment systems, professionalism, and the confidence to run her collection work as a real business.

The results speak for themselves. In the months following her training, Confidence's earnings from waste collection climbed to roughly four times what she started with, with some months bringing in more than ZAR20,000. She now hires and manages her own staff, funds her children's schooling with private tutors and covers her mother's healthcare.

Confidence's flair for business awarded her *Best Pitch* within the Waste Reclaimers cohort, recognition of the same clarity and drive that first led her to look at a pile of rubbish and see a future.

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Message from our CEO

If the world's waste problem could be solved by good intentions alone, we'd be out of a job by now.

Sadly, it can't. The challenge remains enormous. Around the world, millions of people still live without access to safe waste management, with consequences for health, livelihoods and the environment. But if there is one thing the past two years have reinforced, it is that practical, locally led solutions really do work.

During 2024 and 2025, WasteAid and our partners helped turn waste into opportunity in communities across the countries where we work. Together, we supported entrepreneurs, strengthened local waste systems, created jobs, improved public health and demonstrated that materials often seen as a problem can become part of the solution.

What makes me most proud is not the numbers, important though they are. It is the ingenuity, determination and optimism of the people behind them. Time and again, we have seen local innovators finding new ways to create value from waste, improve their communities and build more resilient local economies.

This report tells some of those stories. It is a celebration of what has been achieved, but also a reminder of how much more remains to be done. The scale of the challenge can sometimes feel daunting. Yet the progress described in these pages gives me genuine cause for optimism. Change is happening, not everywhere, not fast enough, but in real places, with real people, right now.



To everyone who has supported WasteAid over the last two years - our partners, donors, trustees, staff and friends - thank you. Your support is helping to prove that when communities have the knowledge, tools and opportunity they need, waste can become a driver of healthier environments, stronger livelihoods and lasting change.

And that's something worth celebrating.

Ceris Turner-Bailes

CEO of WasteAid

2024-2025 Impact



768,100

positively impacted through
improved environmental and
livelihood conditions

5

countries

Skills & Knowledge

49,768

hours of training

2,135

hours of mentoring



Socio-Economic Impact

35

Green enterprises established or strengthened

2 – 3x income

Wastepickers typically doubled or tripled their monthly income

Infrastructure

1,268

attended clean-up campaigns, community events & networking

35

new and strengthened enterprises and systems

34

local authorities and stakeholder groups engaged

Innovation

5

challenge competitions to stimulate green business growth

£12,000

£12,000 total awarded to three Innovation Challenge winners (£4,000 each)

£390

average equipment grant awarded to micro-businesses

Environmental Impact

846,870+

kg of waste diverted from burning or dumping

24+ million

kg projected over the next 5 years, the equivalent of taking approximately 45,000 petrol cars off the road

Turning waste into opportunity, one community at a time.

Our Flagship Programmes

At WasteAid, our work is built around three flagship programmes — each tackling the waste crisis from a different angle, and together forming a joined-up approach to sustainable, community-led change.

01

Wastepreneur Programme

Our Wastepreneur Programme elevates green micro-businesses and sole traders working at a grassroots level of waste collection and recycling. It supports informal waste workers, many of them women and young people who've been shut out of formal employment, to build value from waste through a bespoke training programme.

The training culminates in the opportunity to present their business case for strategic investment. Each participant is then provided with ongoing mentoring from local Wastepreneur alumni.

02

First-Step Resource Management

In communities with little or no formal waste management, we work with local authorities, community leaders, waste collectors and other stakeholders to implement an integrated approach that reduces dumped waste by creating income opportunities for some of the poorest. This combines training economically vulnerable people on how to start their own waste collection business, connecting them to buyers, educating communities, providing waste collection facilities, and supporting products made from recycled waste.

03

Circular Economy Networks

WasteAid's Circular Economy Networks fast-track local solutions to the waste crisis by connecting diverse stakeholders involved at every level of the waste value chain. We bring together policymakers, business leaders, community leaders, academics, and waste pickers. The networks are free to all members and crucially are led by the members and supported by WasteAid. Activity includes mapping opportunities, identifying training requirements, facilitating technical working groups, and showcasing circular economy success stories to decisionmakers.

Changing Lives Through the Wastepreneur Programme

We're incredibly proud of the Wastepreneur Programme - providing individuals with the training, equipment and industry knowledge to create their own thriving waste collection business. Here's what that looks like in numbers.

2024-25 Impact

4

pitch events for equipment funding

£54,143

worth of seed funding awarded

154

wastepreneurs trained

620,000

people estimated to be indirectly impacted

2 - 3x income

wastepickers typically doubled or tripled their monthly income



First-Step Resource Management Programme: Transforming Lives and Communities

Our First-Step Resource Management Programme works with whole communities where formal waste systems don't exist, giving them the knowledge and resources to build their own. Here's what that looks like in numbers:

6

projects in 5 countries

850

people directly supported through WasteAid activities

148,100

people estimated to be indirectly impacted

90%

of participants in the South Africa Plastics Recovery Project saw their income increase

14

local authorities engaged



Dennakuwo Circular Economy Network: A Partnership in Action



WasteAid's Dennakuwo Circular Economy Network is turning waste into opportunity in The Gambia. It has successfully connected entrepreneurs, local authorities and waste pickers who wouldn't otherwise cross paths.

Through hands-on training, mentoring and challenges like Waste-to-Use, members are building greener businesses with the foundations for long-term, sustainable incomes. It's delivered in partnership with the Chartered Institution of Wastes Management (CIWM).

"This initiative is the very best of what can be accomplished when communities, local authorities, and partners unite with a shared purpose: the development of a thriving circular economy that turns waste into opportunity, helping to move the world beyond waste." - CIWM's Chief Executive, Sarah Poulter

306 Members

81% say being a member has been transformational for their business

£22,000 Invested in finalists' green businesses



Over 17,000

Hours of training delivered across a range of practical and entrepreneurial skills

9 Business Incubation Programmes

4 Waste-To-Use Challenge finalists

5 CIWM experts deployed to support Kanifing Municipal Council*

5 Peer-to-peer Roundtables between UK and Gambia Council staff

29 Trainings & Events



Dennakuwo members gained access to CIWM's global knowledge platform, opening new pathways for professional learning and standards.

Building Community Recycling Enterprises

Veralto™

Veralto's mission to safeguard the world's essential resources makes its partnership with WasteAid a natural fit. Together, we are demonstrating how locally led waste-management systems can protect the environment while creating safer work, stronger livelihoods and new economic opportunities.

Proving the model in The Gambia

Veralto began supporting WasteAid's First Step Resource Management programme in The Gambia in 2025. This new phase built on learning from an earlier, separately funded pilot while extending support to four additional communities: Badjie Estate, Bakoteh, Sanyang and Old Yundum.

The programme addresses plastic pollution and economic exclusion together. It helps informal waste collectors organise into community enterprises, develop safer collection and processing practices, strengthen their business skills and connect with established recycling markets.



Impact at a Glance



4

NEW WASTE-COLLECTOR GROUPS
FORMED IN VERALTO-SUPPORTED COMMUNITIES



7

GROUPS SUPPORTED IN TOTAL
4 NEW + 3 FROM THE EARLIER PILOT



31

COMPLETED PLASTIC-WASTE MANAGEMENT TRAINING
INCLUDING 21 WOMEN ♀



62

COMPLETED BUSINESS AND FINANCIAL-LITERACY TRAINING
INCLUDING 44 WOMEN ♀

Training covered plastic identification, safe handling, collection and sorting, washing and cutting, packaging standards and visits to local recycling businesses. Participants also developed skills in financial management, cooperative leadership, business planning, marketing and record keeping.

Building Community Recycling Enterprises

Veralto™

Jim's story: skills, income and ambition

Jim Nyass is President of the Gomsa Bopa Waste Collectors Group in Ebo Town. He combines tailoring with plastic-waste collection to support his household.

Jim says the project's training strengthened his technical knowledge and gave him greater confidence to help develop the group as a business. Income from plastic collection contributes towards food and other household costs, while shared earnings can provide a financial buffer when unexpected expenses arise.

The group's work has also brought wider recognition. Its members have participated in community awareness and clean-up activities, and the enterprise has created occasional paid work for other community members who help prepare collected plastics.

"The knowledge gained through the trainings has greatly benefited us." — Jim Nyass, Gomsa Bopa Waste Collectors Group.

Jim believes that access to suitable workspace and small-scale processing machinery would enable the group to collect and process more plastic, increase its income and create further opportunities for local people.



"The knowledge gained through the trainings has greatly benefited us." — Jim Nyass, Gomsa Bopa Waste Collectors Group.

Looking ahead: protecting the Tanbi Wetlands

Building on the lessons of the Gambia pilot, WasteAid and Veralto are developing the next phase of their partnership: Our Tanbi, Our Future.

The programme will support communities around the Tanbi Wetlands Complex, an internationally important ecosystem that sustains fisheries, food supplies, biodiversity and coastal livelihoods. Plans include establishing new waste-collector groups, creating local collection and sorting hubs, and providing training in waste management and small-business development.

By combining community enterprise with environmental protection, the partnership aims to keep plastic out of waterways while creating stronger and more resilient local economies.

Since 2019, Biffa's support through our Proud Partnership has been central to WasteAid's ability to turn practical waste solutions into lasting change. More than a funder, Biffa has become a close and committed partner, sharing our belief that better waste management can improve lives, protect the environment and create economic opportunity.

Through its support, WasteAid has been able to work with communities and waste entrepreneurs in places where inadequate waste services have the greatest impact. Together, we are helping people develop the skills, knowledge and confidence to turn waste from a problem into a resource – creating livelihoods, strengthening local businesses and keeping valuable materials in use.

The partnership has also enabled WasteAid to build on what works. Biffa's sustained commitment has given us the confidence to develop programmes for the longer term, deepen our relationships with local partners and reach more people with practical, locally led solutions. This is particularly important in communities where unmanaged waste contributes to pollution, climate emissions and risks to public health.

What makes the partnership especially valuable is the close alignment between our organisations. Biffa brings not only financial support but the experience and perspective of one of the UK's leading waste management businesses, while WasteAid brings deep expertise in delivering solutions in lower- and middle-income countries.

Together, Biffa and WasteAid are demonstrating what a strong corporate-charity partnership can achieve: combining resources, expertise and shared ambition to create cleaner communities, stronger local economies and a more circular future.



"Biffa and WasteAid share a common purpose: to change the way people think about waste, to help tackle the global challenge of pollution and climate change."

"It's not just about managing waste; it's about transforming lives and livelihoods. From plastics to textiles, seeing waste turned into valuable commodities is nothing short of remarkable." – Carla Brian, Head of Partnerships at Biffa

In 2024, A Biffa team travelled to The Gambia to see the impact first-hand.



Biffa Staff Infrastructure Fundraising

Alongside our Proud Partnership, Biffa's staff have gone above and beyond. Through their own infrastructure fundraising campaign, they raised over £19k, helping to improve health and safety across The Gambia and South Africa. Here is what their efforts have helped to deliver:



Whitney the Wasteater

Biffa's support does not end there. In a true example of innovative, circular thinking, Biffa have produced a children's book teaching the importance of recycling. The book itself is made entirely from recycled coffee cups! Best of all, every penny from sales is donated directly to WasteAid, further supporting our mission of a world where waste causes no harm.

You can get yourself a copy by scanning the QR code below.



Stories from our programmes

Rethinking Waste in Uganda



Marking the culmination of the 2024-25 Wastepreneur programme, WasteAid and Bunzl Plc celebrated the innovative solutions developed by participants to tackle local waste management challenges. Among them is Hellen's innovative solution for diverting plastic waste.

Diverting Plastic Waste, through Sewing Thread

Hellen Munyasa, founder of Helton Traders, is repurposing plastic waste into sewing thread - diverting plastic from burning and dumping sites while reducing reliance on virgin materials. Drawing on a decade of textile experience, she's closing Uganda's import gap and creating local green jobs, offering a sustainable alternative to the 200 tons of thread imported into the country every year.



Hellen's thread made out of recycled plastics demonstrates true innovative thinking.



Stories from our programmes

Turning the tide on E-Waste

Each year, South Africa generates a staggering 360,000 tonnes of electronic waste and - in communities like Diepsloot in Johannesburg - much of it ends up in the streets, landfills, or being burned. This densely populated township, like many others, is both on the frontline of the waste crisis and brimming with untapped potential.

Aubrey Nkosi, 27, grew up fixing electronics out of curiosity and love for machines, but without training or tools, it was always trial and error. Living in Diepsloot, Johannesburg, Aubrey was piecing together a living through informal repairs, earning around R500 a month (around £20).



When he joined WasteAid's E-Waste Repair & Reuse Programme, everything changed. Through hands-on technical training, business skills and a grant of professional tools, Aubrey transformed his passion into a proper livelihood. He learned to dismantle e-waste safely, manage his finances, and value his work - tripling his income in the process.

"Before, I was just fiddling around. Now, I'm a professional - I fix things properly." Aubrey's story reflects what this programme is really about: not just reducing e-waste, but unlocking the potential of the people on its frontline.

Stories from our programmes

Building Youth-Led Enterprises in South Africa

In partnership with the John Lewis Partnership Foundation, WasteAid's FSRM project in South Africa provides vulnerable young people with the technical and business skills needed to build a future in the circular economy.

A standout success is Lebohang Kanyane, a 24-year-old entrepreneur from Emalahleni. After participating in the programme in 2025, Lebohang overcame initial setbacks to formally register her own company, Lebohang Projects Pty Ltd.

By applying the financial tracking and professional proposal skills gained through WasteAid, Lebohang has: Established daily sorting and weekly collection of PET, Tetra Pak, and tins.

She has expanded operations into three local schools, creating work opportunities for two other unemployed youth. Increased her monthly income, providing stability for herself and her four-year-old son.

Lebohang's journey is a powerful example of how targeted investment in youth entrepreneurship can turn waste into a pathway for economic inclusion and community resilience.



"WasteAid training helped me understand that recycling is a real business opportunity. It taught me not to depend only on formal employment to make an income." — Lebohang Kanyane, Founder of Lebohang Projects Pty Ltd.

Real-World Lessons in Waste Management

As part of their training, participants visited a buy-back centre to experience daily operations first-hand. The visit demonstrated best practices in waste collection and management, leaving the group both motivated and better equipped. One participant noted that the experience was particularly inspiring for their own business journey:

"I am grateful for the knowledge I have gained. What I'm taking away is that I would also like to own a buy-back centre...there is a lot of waste [in my area] and if we can educate the community on the importance of recycling and not throw away everything, then I think our place would be a beautiful one."



WasteAid's Humanitarian Work in South Sudan



Waste-to-Use Pilot

A detailed waste assessment across both towns and their camps laid the groundwork for action, identifying practical opportunities in biodegradable waste, plastics and the skills and enterprise of local people.

Building on these findings, WasteAid and IOM launched a waste-to-use pilot project funded by the Kingdom of the Netherlands. To date, this initiative has:

- Trained 27 deeply engaged participants in waste value skills, enterprise development and circular business models.
- Prioritised inclusion by ensuring women, young people and people with disabilities play a leading role - 70% of participants are women.
- Explored practical reuse solutions by setting up and testing organic waste collection and processing, for eventual use in bio-briquette making to reduce reliance on wood and charcoal.
- Increased confidence and communication skills and created a sense of responsibility and leadership among participants.



South Sudan has been devastated by years of conflict and flooding, displacing hundreds of thousands of people. In these hugely challenging circumstances, waste management is often the last priority, yet it quickly becomes both an environmental and a daily health crisis, and a barrier to dignity.

Across Bentiu and Malakal, over 1,800 cubic metres of waste is collected each month by the International Organization for Migration (IOM) - much of it biodegradable or recyclable, yet limited infrastructure and resources mean waste often accumulates, posing health and environmental risks.

WasteAid, in partnership with the IOM, set out to transform this waste from a burden into a resource - one that could become the foundation for livelihoods, cleaner environments and community resilience, marking the first time WasteAid has worked in a humanitarian context and bringing its proven approach to one of the world's most challenging settings.

Witnessing Firsthand: WasteAid's Work in The Gambia

What Happens When Waste Has Nowhere to Go?

For most of us, putting something in the bin is the end of the story. In communities without effective waste management, it can be just the beginning. Waste management expert, Chief Executive of Scottish Canals and WasteAid volunteer John Paterson travelled to The Gambia in 2026 as part of a WasteAid and Chartered Institution of Wastes Management (CIWM) partnership.

He joined a four-person team supporting Kanifing Municipal Council, bringing decades of experience to a very different waste-management environment.

"The heat, the smell, the flies, it was overwhelming."

Those were John's immediate memories of visiting the waste site outside Banjul.

"I felt quite emotional seeing the conditions that people were working in."

Donkey carts brought waste onto the site, where informal waste collectors worked through it by hand, recovering materials that could be sold. Many had little protective equipment, and very little of the eventual value returned to those doing the work. Yet John did not simply see a system that had failed.

When there is no system to fall back on

John was part of the team that developed Scotland's first national waste strategy, when 90% of the country's waste went to landfill. What he saw in The Gambia brought back memories of Scotland's own journey.

"What I saw in The Gambia, I could relate to because it wasn't that far away from how waste management looked when I first started."

Effective waste systems are built over time through investment, expertise, policy and collaboration. WasteAid works with municipalities and communities to help build those foundations. Through programmes including First Step Resource Management, WasteAid supports local partners to understand waste flows, develop skills and practical solutions, improve collection and resource recovery, and bring different parts of the waste sector together.



"There was evidence of recycling. There was a system of sorts. And in a positive sense - it kind of worked." - John Paterson, Chief Exec Scottish Canals

A problem we already know how to solve

For John, the experience demonstrated the potential within communities themselves.

"I learned how innovative people can be when they don't have a lot of resource," he says. "We often look for perfection before we do something. They found ways of making things work."

Better waste management can reduce open dumping and burning, protect public health and prevent plastics and other materials entering the environment. It can also create livelihoods.

Materials that have little value when dumped can become valuable resources when collected, separated and connected to markets. The people already recovering those materials can become part of a safer, more productive circular economy.

John also saw the value of bringing people together. During the week, representatives with different roles and perspectives began working more closely as a team.

"At the start of the week, I got a sense they weren't really a team yet," he says. "By the end of the week, they were gelling. From a purely team-building perspective, it was a success in its own right."

Resourcefulness, not helplessness

It would be easy to come away from a waste site remembering only its scale and difficulty. John came away thinking about the people he met, and what might be possible with the right support.

"Not every day, but probably once a week, I still think of them and hope they're doing well. There's a part of me that would love to go back and see how they're getting on."

Scotland's waste system has changed dramatically during John's career. His experience in The Gambia was a reminder that other communities can make that journey too.

John went to The Gambia to share his expertise. He returned with a renewed appreciation of the ingenuity already there, and of what can happen when local knowledge, technical expertise and resources come together.

John Paterson volunteered his expertise through a partnership between WasteAid and the Chartered Institution of Wastes Management (CIWM).



Looking Ahead: Building the Foundation for Scaled Impact

As I look to the future, I am more excited than ever about the opportunity ahead of us. Around the world, millions of people live in communities where waste collection services are inadequate or absent altogether. The consequences are clear: polluted environments, risks to public health, blocked drains, flooding and lost economic opportunities. Yet we also see something else - communities full of resourcefulness, determination and untapped potential.

That is why expanding our First Step Resource Management programme is our most important strategic priority for the years ahead. We believe First-Step Resource Management has the potential to become WasteAid's flagship model for scale, helping communities create practical, locally owned waste and recycling systems where little or no formal service currently exists.

Over the past few years, our pilots have demonstrated that relatively modest investments can unlock significant change. Cleaner neighbourhoods, reduced dumping and burning, stronger recycling value chains and new livelihood opportunities have all emerged from community-led approaches that put local people at the heart of the solution.

Now we are preparing to take that success much further. Our ambition is to transform First-Step Resource Management into a validated, modular and scalable model that can be delivered by local partners across multiple countries. By combining community engagement, behaviour change, waste collection, recycling market development and practical business support, we aim to create a powerful platform for cleaner communities and inclusive circular-economy growth.

The next phase will focus on developing adaptable models for different contexts, strengthening links with recyclers and off-takers, introducing practical equipment and finance solutions, and building simple digital systems that improve service delivery and impact measurement. Importantly, we will continue to generate evidence that demonstrates the wider benefits of these systems - not only for waste management, but also for public health, climate resilience and local economic development.

Alongside this work, we will continue to expand and strengthen our Wastepreneur programme, which remains a vital part of our approach to creating sustainable livelihoods. Since 2022, hundreds of waste entrepreneurs have completed the programme, gaining the skills, confidence and market connections needed to build safer and more profitable businesses.

The next chapter for Wastepreneur is about moving from a successful training programme to a scalable entrepreneurship model. We will develop a more structured pathway that supports participants at different stages of their journey, strengthen access to finance and equipment, expand digital learning and mentoring, and build stronger links to formal recycling markets. By doing so, we can help many more waste workers transform informal activity into thriving green enterprises.

Underlying both programmes is a simple belief: lasting change happens when local people are equipped with the skills, opportunities and partnerships they need to succeed. Whether we are helping communities establish their first waste services or supporting entrepreneurs to grow sustainable businesses, our focus is on creating solutions that can continue long after individual projects have ended.

Partnerships will be critical to achieving this vision. We are increasingly working with municipalities, businesses, recyclers, producer responsibility organisations, financial institutions and community groups to build stronger circular-economy systems. Together, we can create the market connections, investment opportunities and enabling environments needed to unlock impact at scale.

The year ahead is about more than growth. It is about creating models that can be replicated, adapted and owned locally across many different contexts. It is about moving from successful pilots to sustainable systems. And it is about ensuring that the communities most affected by poor waste management are at the centre of the solutions.

I am incredibly optimistic about what lies ahead. With the support of our partners, donors and communities, we have a unique opportunity to scale practical, locally led solutions that improve lives, protect the environment and accelerate the transition to a more circular economy.

The future of WasteAid is one of greater reach, deeper impact and stronger partnerships and we are only just getting started.

Ceris Turner-Bailes CEO of WasteAid

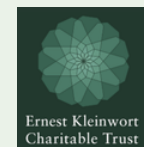


Remembering Michelle Wilson

We remember with great fondness Michelle Wilson, our former Director of Programmes, who passed away in February 2026. Her contribution to WasteAid and to the communities we work with was profound and lasting.



Thank you to our Donors



The Belacqua Charitable Trust

Eleanor Rathbone Charitable Trust



The Sterry Family Foundation
The Willie and Mabel Morris Charitable Trust
The Tula Trust
Souter Charitable Trust
Westbury Park ECC
Cumber Family Trust
The Henhurst Charitable Trust
The Gibbs Trust

The donors featured donated £1,000 and upwards to WasteAid between 2024-25

Taking WasteAid to a National Audience

BBC
RADIO



In April 2024, WasteAid reached a new audience when it was selected for a BBC Radio 4 Appeal, with the appeal read by renowned chef and environmental campaigner Hugh Fearnley-Whittingstall.

Hugh had seen the scale of the global waste crisis first-hand while filming in Malaysia, where he encountered vast quantities of plastic waste shipped from around the world. He chose to support WasteAid because of its distinctive approach: *not simply cleaning up waste, but empowering the people and communities living with its consequences to find lasting solutions.*

The appeal gave WasteAid an invaluable national platform at a pivotal moment in its growth. A generous donor also pledged to match donations, helping supporters make twice the difference. The appeal ultimately raised over £50,000 for WasteAid, demonstrating the power of bringing our message to a new and engaged audience.

Most importantly, the appeal helped tell a different story about waste: one where skills, enterprise and local leadership can turn a global challenge into an opportunity. From training waste collectors to supporting wastepreneurs, WasteAid is showing how better waste management can create healthier communities, stronger livelihoods and a cleaner environment.



A BBC RADIO 4 APPEAL



"The thing I really like about WasteAid's work is it isn't just about cleaning up the planet, it's about working with local communities and empowering them too."

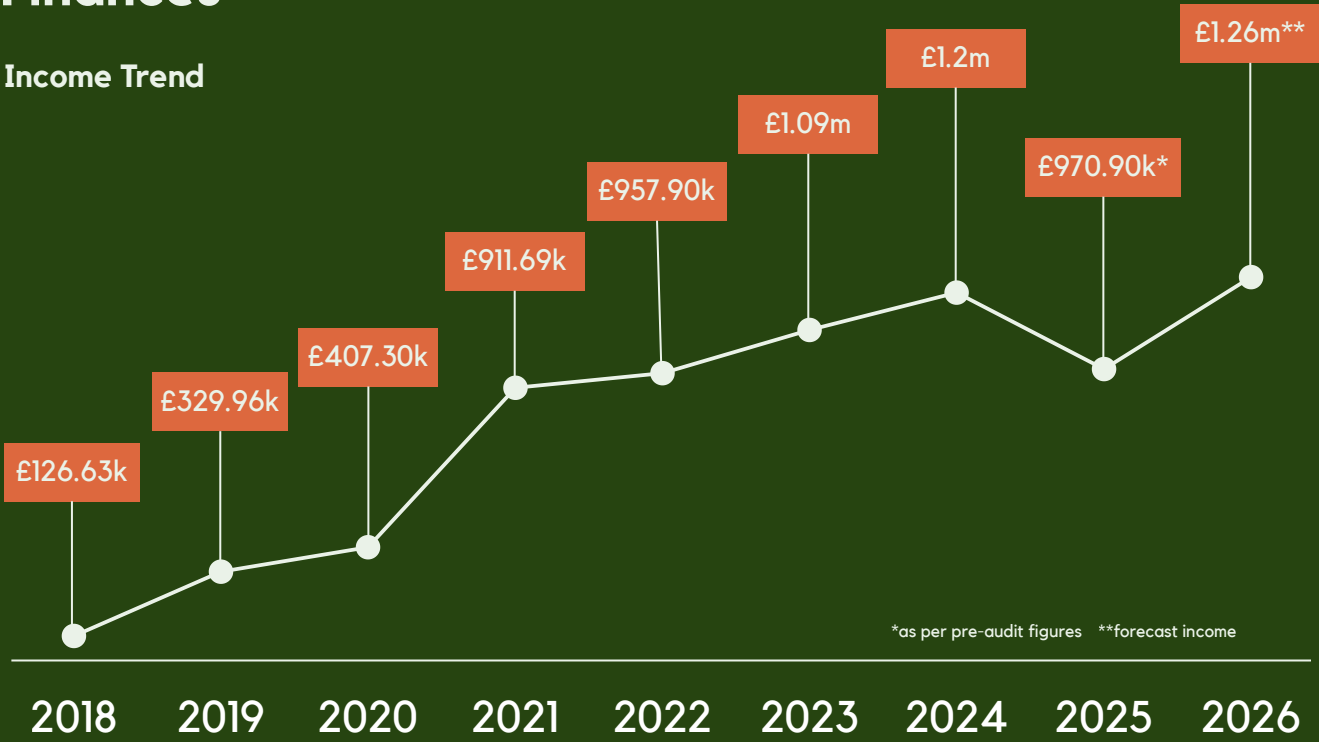
Hugh Fearnley-Whittingstall



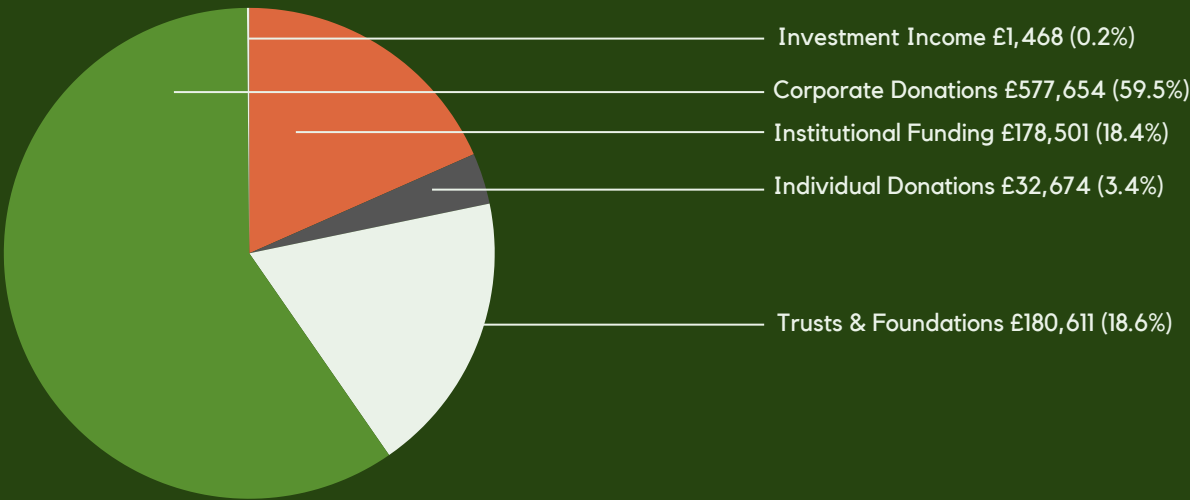
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Finances

Income Trend



2025 Income Breakdown



2025 Expenditure Breakdown

